

Tea Market Report: Sale 33 of 18th - 19th August 2025

Good general demand prevailed for the 151,641 packages (10,271,565.00 kilos) available in the market; 32.20 %remained unsold.

Leaf Grades (M2 & M3)

Offerings: 81,000 packages (5.33mkgs) – 32.07% unsold.

BPI:

Best – Were mostly dearer by up to USC26 with select lines USC50 above previous rates, however a few invoices lost up to USC26.

Brighter – Irregular ranging between firm to USC34 above last levels to easier by up to USC12.

Mediums – KTDA mediums were steady to USC7 dearer to easier by up to USC10 with plantation mediums well sought after advancing by up to USC15.

Lower Medium – Maintained enquiry at irregular levels varying between USC7 dearer for a few lines but were mostly discounted by up to USC14.

Plainer – Met strong support and varied between firm to USC3 dearer to easier by up to USC11.

PE:

Best – Irregular and ranged between mostly firm to dearer by up to USC30 while some lines were discounted by up to USC44.

Brighter – Dearer by up to USC22.

Mediums – KTDA mediums

Current and Future Fresh Auction Offerings

Country	Sale 33 18 - 19 Aug 25		Sale 33 12 - 14 Aug 24		Sale 34 25 - 26 Aug 25		Sale 35 25 - 26 Aug 25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	69,760	6,100	93,280	9,500	73,000	5,960	72,880	5,360
Uganda	8,040	6,480	8,780	6,120	9,200	7,140	7,720	7,060
Tanzania	280	0	400	0	0	0	0	0
Rwanda	6,200	440	7,480	1,240	5,760	600	5,280	540
Burundi	680	0	640	140	400	0	0	0
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D.R. Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	52,321	1,340	73,120	5,459	500,480	1,380	25,160	1,080
Total	84,968	13,828	118,580	17,888	88,368	13,788	85,888	12,968
	97,500		127,500		182,868		98,848	

gained up to USC16 to easier by up to USC3 with plantation mediums well sought after gaining by up to USC16 to easier by USC1.

Lower Medium – Were steady to USC12 above previous levels to USC6 easier.

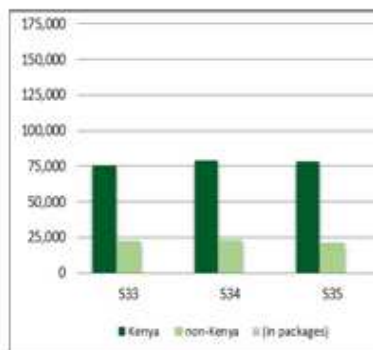
Plainer – Irregular interest and ranged between USC6 dearer to easier by up to USC12.

DU ST GRADES (M1)

Offerings: 56,201 packages (4.18mkgs) – 37.87% unsold.

PDUST:

Best – Saw irregular enquiry and ranged between USC21 dearer to easier by up to USC23.



Brighter – Mostly dearer by up to USC17 but select invoices shed up to USC5.

Mediums – KTDA mediums were firm to USC4 dearer to mostly easier by up to USC8 with plantation mediums gaining by up to USC13.

continued

Lower Medium – Were mostly dearer by up to USC7 but a few select lines shed up to USC6.

Plainer – Saw strong but irregular support ranging between USC18 above previous rates to easier by up to USC11.

DUST1:

Best – Met irregular interest and varied between firm to USC8 above previous levels to easier by up to USC7.

Brighter – Were dearer by up to USC16.

Mediums – KTDA mediums met more irregular enquiry ranging between USC8 above previous rates to USC12 easier with plantation mediums up to USC4 dearer to USC7 below last

levels.

Lower Medium – Up to USC7 dearer to easier by up to USC2.

Plainer – Some irregular interest varying between steady to USC7 dearer to USC5 below previous rates.

SECONDARY GRADES (\$1)

Offerings: 14,360 packages (7.43m/Kgs) – 10.03% unsold.

In the Secondary Catalogues, best BPs held value while others were dearer with PFs firm. Clean well sorted coloury Fannings remained steady with similar DUSTs firm. Other Fannings saw irregular interest while DUSTs tended dearer. BMFs were readily absorbed.

Markets

Pakistan Packers lent strong support with more enquiry from Yemen and other Middle Eastern countries. Kazakhstan and other CIS states were active but with selective interest on quality. Bazaar maintained participation with increased and strong support from Afghanistan and Egyptian Packers. UK were active with Russia more selective. Sudan and South Sudan were absent with Local Packers barely operating. Somalia were active at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 33

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	81%	2.59	4.27	2.5	5.3	2.9	3.68	2.35	3.21	2.82	3.68
2 Below Best	60%	2.29	3.31	1.95	3.7	2.15	3.48	2.2	3.56	2.54	3.23
3 Good	51%	1.69	2.51	1.55	2.15	1.55	2.8	1.65	2.48	1.65	2.45
4 Best Medium	82%	1.55	1.95	1.43	1.85	1.54	1.95	1.57	1.96	1.6	1.7
5 Medium	69%	1.15	1.75	1.34	1.7	1.24	1.75	1.15	1.83	1.1	1.64
6 Lower Medium	94%	0.92	1.43	1.18	1.45	0.88	1.44	0.88	1.5	0.88	1.34
7 Plain	88%	0.85	1.59	0.94	1.36	0.8	0.89	0.85	1.6	0.85	1.58
Totals	63%	0.85	4.27	0.94	5.3	0.8	3.68	0.85	3.56	0.85	3.68

	Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
			BP1		PF1		PD		DUST1			
			Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1	Best	15%	55026	3.19	552786	3.26	143640	2.86	75868	3.18	827320	3.18
2	Below Best	28%	88716	2.74	936047	2.93	385924	2.54	164281	2.87	1574968	2.82
3	Good	30%	185402	1.77	858779	2.01	431118	1.86	205350	1.85	1680649	1.93
4	Best Medium	11%	62312	1.59	237720	1.7	321320	1.76	15920	1.65	637272	1.72
5	Medium	8%	49636	1.48	153540	1.48	225445	1.55	37682	1.41	466303	1.51
6	Lower Medium	6%	25400	1.32	61224	1.07	163040	1.07	102508	1.04	352172	1.08
7	Plain	3%	16240	1.11	28960	0.85	63872	1.05	46024	1.14	155096	1.05
	Totals	100%	482732	2.01	2829056	2.47	1734359	1.93	647633	2.05	5693780	2.22

Courtesy : Tea Brokers East Africa Limited